



Joe Ogbodu

Sales and Marketing Manager

## **BACKGROUND**

- ☐ The Biostadt Company (formerly known as Syngenta Nigeria Limited) is a life science company.
- □ It started business in Nigeria in 1964 as Ciba-Geigy.
- ☐ The company changed its name to Syngenta Nigeria Limited as a result of the merger of Norvatis with Zeneca Agrochemicals.
- □ Again in 2010, we changed our corporate identity to become The Biostadt Company to enhance our portfolio and service delivery to our various clienteles.



## **VISION AND MISSION**

#### **OUR VISION:**

To be a world-class organization playing in the big league of international Companies and a reference point in our chosen Career.

#### **OUR MISSION:**

To support the fight against Diseases, Hunger and Malnutrition in Nigeria and Africa in general and to contribute to the sustainable development of the nation and the continent.



## **BUSINESS OBJECTIVES & CORE VALUES**

- Biostadt carries out its businesses in line with:
  - ☐ The Company's Code of Conduct and Health, Safety, Environment & Quality (HSE & Q) Policy in the strictest terms.
  - Moral and ethical standards guide the company in its operations with a clear view for professionalism and profitability within the legal and regulatory frameworks.
- At all times, Biostadt will satisfy its teaming stakeholders
  - Customers
  - Staff and Shareholders
- Through aggressive value added activities and solutions.



#### **CUSTOMER COMMITMENT**

- ✓ We are committed to providing our Customers with unique and satisfactory experiences.
- ✓ Specifically, we make three promises: Our Customers will:
  - ✓ Enjoy our innovative Products, Solutions and Services that are designed, manufactured or formulated to be the best.
  - ✓ Experience unparallel performance from our Products, Solutions and Services.
  - ✓ Experience world-class Customer care



## **MEMBER COMPANIES**

✓ CG Biostadt Nigeria Limited – Holding Company

✓ CG Biostadt Ghana Limited – Ghana Operations

✓ Swiss Biostadt Limited – Nigeria Operations

✓ CG Engineering Limited – Infrastructure





## THE BOARD





## **AFRICA CONTINENT OPERATIONS**

- √ Nigeria
- √ Ghana

- ✓ Togo
- √ Sierra Leone

✓ Liberia



## **NIGERIA BUSINESS OPERATIONS**

Lagos - Headquarters

Abuja – Northern Business + FCT Operations

**➤ Aba – South Business Operations** 

> 24 Depots across Nigeria



#### We are Here: 387 Agege Motor Road, Lagos





# **BUSINESS PORTFOLIOS**

Agrocare Business Unit

Medicare Business Unit

Pharmacare Business Unit



#### PHARMACARE THERAPEUTIC SEGMENTS

- Cardiovascular
  - Xavor (Losartan)
  - Xavor Diu(Losartan/HCT)
  - Aurora (Rosuvastatin)
  - Orlis (Orlistat)
  - Rolip (Rosuvastatin
  - Orion (Olmesartan)
- Gastroenterology
  - Esomega (Esomprazole)
  - Dynetic (Itopride)
- Immune modulator
  - Immune Assist

- Haematinics
  - Ferosoft FA tabs(Iron+Folic acid)
  - Ferosoft S inj (Iron III sucrose)
- Endocrinology
  - Piozer (Pioglitazone)
  - Piozer Plus (Pioglitazone/Metformin)
- Antifrinolytic agent
  - Trexamin caps (Tranexamic acid)
  - Trexamin inj



#### **BUSINESS PARTNERS**

Syngenta Agro AG, a world leading Agribusiness Company; Basel, Switzerland - Agrochemicals & Seeds

GE Healthcare, a world leading manufacturer of Direct Imaging, Life Care Support equipment and Medical Diagnostics.

Karl Storz, Germany, world leader in Endoscopy.

Covidien, UK, renown for electrosurgicals and sutures



#### **BUSINESS PARTNERS**

- Hill-Rom, USA- world leader in hospital furniture and ICU beds.
- Schiller AG, Baar, Switzerland Cardiovascular Diagnostics

- Hilton Pharma, Karachi, Pakistan Pharmaceuticals
- Ferozsons Laboratories Lahor, Pakistan for pharmaceuticals and Biotechnicals



## THE BIOSTADT WAY

- √ The Way of Partnership
- ✓ The way of Giving
- ✓ The way of walking the Path Together
- ✓ The way of Commitment
- ✓ The way of Win:Win
- √ That is Biostadt



# Thank you